

Proposed Sole Source Purchase Form

For all proposed sole source requirements equal to or greater than \$20,000.00, the Requester is to complete this form to support the sole source nature of the requirement and submit to the Purchasing Department with the requisition.

Additionally, pursuant to New Mexico Procurement law, the ENMU-R Purchasing Department is required to post all proposed sole source requirements greater than the Formal Bid limit on the ENMU-R Sunshine portal for 30 days prior to purchase of goods or services (additional pages may be attached, if necessary).

1. GENERAL INFORMATION.

Date of Request: 6/02/2015

Name of Requester: Todd Dekay Title: Interim Title V Institutional Researcher

Department: Health & Sciences Center Contact Information (Phone/email): (575) 624-7059

Proposed Vendor: Laerdal

Estimated Dollar Amount: \$29,169.38 (Attach vendor quote/proposal, if available)

Description of goods/services to be acquired:

EMS Simulation Center & Equipment: SimNewB Manikin; 1 Day Intro.; Stand. Value + Plat. 3 yr; Cords, IO Leg Rep., SimNewB & Anne; Neonatal Resus. Scenarios Anomalies Kit.

Reason for Purchase:

TAACCT Grant required and funded equipment.

2. Basis for Sole Source Purchase. Choose applicable box(es) and provide additional information.

- A. Proprietary item, technology, service, only available from the proposed vendor (describe proprietary component).

Laerdal is the sole manufacturer of the SimNewB and associated equipment for medical simulation scenarios and the only company that provides installation, preventative maintenance and warranties for this equipment.

- B. Compatibility requirement with existing item, technology, service (describe proprietary component).

ENMU-R currently has Laerdal SimMan equipment in support of the medical programs being taught, the addition of SimNewB and associated equipment will ensure all support and equipment will be compatible with the existing equipment, this ensures continuity in the medical programs from class to class and serves to provide the students a more realistic educational experience.

- C. Renewal of support/maintenance/subscription of software, technology or other intellectual property (provide description).

D. Other basis for Sole Source (provide description).

3. Supplemental details; provide additional information as requested below:

A. Describe in detail the unique capabilities of the proposed vendor's goods/services and/or personnel performing the work and why this constitutes the **only** source. Focus on what is unique about the goods/services and why no other vendor could meet your needs.

The Simulation Center is a deliverable for the TAACCT grant. Laerdal provides a wide range of high quality educational tools that meet a variety of training requirements. Laerdal's Healthcare Education Portfolio includes products and services to meet the needs of educators in a broad range of clinical domains. With simulators, manikins, task trainers, courseware and support, the Healthcare Education Portfolio offers complete educational solutions along with the expertise educators need to apply them quickly and effectively. Laerdal is the sole manufacturer of this equipment.

B. Describe the due diligence made to locate other possible sources including communications with other universities, communications with similar providers, web searches, yellow page searches, review of advertisements and trade publications, etc.

NA – Laerdal is the sole manufacturer and distributor of the SimNewB and associated equipment that is fully compatible with the existing SimMan equipment.

C. List the other vendors who were contacted. Describe the specs/qualifications/criteria that the other vendors were unable to satisfy.

Laerdal is the sole manufacturer and distributor of the Sim Family Equipment, and the only company that will maintain, warrant and support the required equipment.


Requester Signature

6-2-15
Date