

Proposed Sole Source Purchase Form

For all proposed sole source requirements equal to or greater than \$20,000.00, the Requester is to complete this form to support the sole source nature of the requirement and submit to the Purchasing Department with the requisition.

Additionally, pursuant to New Mexico Procurement Law, the ENMU-Roswell Purchasing Department is required to post all proposed sole source requirements greater than the Formal Bid Limit on the ENMU-Roswell Sunshine Portal for 30 days prior to purchase of goods or services (additional pages may be attached, if necessary).

1. GENERAL INFORMATION.

Date of request: 7/31/2019

Name of Requester: Jesse Davis Title: EMS Program Director

Department: EMS

Contact Information (phone/email): 575-624-7076

Proposed Vendor: Laredal Medical Corporation

Estimated Dollar Amount: ^{68,857.47}~~\$100,000.00~~

Term of Contract:

Description of goods/services to be acquired:

~~Nursing SimAnne and Simman Essential and accessories. Value Plus Platinum Package which covers installation, extended warranty, preventative maintenance, and on-site loaner equipment.~~

Reason for Purchase:

To replace the 16 year old equipment that is still being used in the HSC department and to expand for the increase in use of simulation equipment by departments which is required by accreditation.

2. BASIS FOR SOLE SOURCE PURCHASE (Choose applicable box(es) and provide additional information).

A. Proprietary item, technology, service, only available from the proposed vendor (describe propriety component).

Laredal is the only vendor to sell the requested items - I (Cole Collins) reached out to Laredal and was informed that no distributors can sell the SimMan Bleeding item.

B. Compatibility requirement with existing item, technology, service (describe proprietary component).

Requested items will integrate with the current systems and will be moved into current spaces to replace outdated equipment.

C. Renewal of support/maintenance/subscription of software, technology or other intellectual property (provide description)

D. Other basis for Sole Source (provide description).

3. SUPPLEMENTAL DETAILS (Provide additional information as requested below)

A. Describe in detail the unique capabilities of the proposed vendor's goods/services and/or personnel performing the work and why this constitutes the only source. Focus on what is unique about the goods/services and why no other vendor could meet your needs.

Laerdal's Healthcare Education portfolio includes products and services to meet the needs of educators in a broad range of clinical domains. With simulators, manikins, task trainers, courseware, and support, the Healthcare Education Portfolio offers complete education solutions along with the help educators need to implement them quickly and effectively. Laerdal is the sole manufacturer of this equipment.

B. Describe the due diligence made to locate other possible sources including communications with other universities, communications with similar providers, web searches, yellow page searches, review of advertisements and trade publications, etc.

Laerdal was contacted and informed us no distributor can sell the item.
No other vendors or sources were contacted, as Laerdal is the sole manufacturer and patent holder for the required Sim. Center and has the expertise to install/test and ensure full functionality a with the existing Laerdal Sim Equipment.

C. List the other vendors who were contacted. Describe the specs/qualifications/criteria that the other vendors were unable to satisfy.

N/A - Laerdal designed, developed and fabricated the SIM. Center and Sim Family equipment and is the patent holder, no other manufacturer can provide the required equipment and installation or ensure full functionality and support.



Requester Signature

Date

8-6-19